

Info-matrix

A SUSTAINED EFFORT TO KEEP

YOU ABREAST WITH THE HAPPENINGS AT PHOENIX MECANO INDIA



After a successful beginning of the year 2006 with the overwhelming response to the Elecrama 2006 & commencement of the construction of our new premises for die casting unit, fate dealt a severe blow to the team at PMI when we lost Mr R. Shrivastava on 4th March 2006.

But the journey continues, we have seen half of the year 2006 through and we continue to improve our market presence in India. With optimisation of resources, better productivity and growing customer base, we have seen another half year of unprecedented growth at PMI.

In accordance with the group's commitment to India we inaugurated the new Pressure Die Casting unit on the 9th May 2006 by Mr. D. B. Schaadt (Managing Director Rose System Teknic GmbH & Head of Enclosure Division Phoenix Mecano AG.). With this, came the pioneering steps by *Phoenix Mecano India* to establish the first PDC facility within *Phoenix Mecano*. Seen are a few glimpses of this grand moment.

Success had many faces, this year. We continue to gain new applications specially in the fields of medical electronics with our products from Bopla - the Bovista & Bocard enclosures.

While we have a wide range of profile, at RK Rose & Krieger we introduced our new Stainless Steel Clamps for the food & pharma industry and of course the latest height adjustable assembly stations from *Phoenix Mecano India*.

Mr Stumpe the Managing Director of Dewert, visited us to boost the morale and to meet our customers, as we continued to strive to increase sales of Dewert in India.

We look forward to your support & encouragement and would like to invite you to our booth at Automation 2006, Mumbai.

Saurabh Shukla

Saurabh Shukla
(Managing Director Phoenix Mecano India)

Mr Schaadt visits India to inaugurate the PDC unit

It is the first time at Phoenix Mecano and it is right here in India! The group's first own Die Casting Unit.



The Facility which was inaugurated on 9th May 2006 has already started production of 10,000 die casting units a month. Below are glimpses of the manufacturing process.



Mr Schaadt accompanied by Mr Kossmann & Mr Eissfeller visited customers, distributors & suppliers in India to get first-hand information on the Indian Market for the groups products from the enclosure division.

Mr H. Stumpe visits *Phoenix Mecano India*

Mr H Stumpe Managing Director Dewert made a whirlwind tour to meet key accounts in the medical furniture and hospital industry.



News from BOPLA

The new products launched in 2006 by Bopla have seen great success in India specially in the field of

- Medical Electronics
- HVAC & Controls for the System
- Security and Access control
- Process Instrumentation

We are adjusting our stocks according to this growing demand. Feel free to approach us for our enquiries.

Bocard



Bovista



Training is investment today in a better tomorrow

In our endeavor to provide our customers with better service we continue to upgrade our technical skills, share product knowledge and experience on application and customer behaviour.

Mr. Thomas Lucke from Bopla Gehause System Technik was invited to Phoenix Mecano India to present to the sales team, our distributors and their representative;

- Application information
- Product Plan
- New Product launches
- Customer experiences sharing

These interactions are our steps to ensure uniformly trained and well informed sales personnel - to ensure the same support and service when you call our sales team or our distributors.



Height Adjustable Workstations from Phoenix Mecano India

At design stage of a workplace a emphasis is paid to ergonomic to ensure comfortable working conditions and higher productivity from the workmen. We present to you the next step in work place design , The height adjustable workstations.

BY attaching a motorised actuator and a simple lifting mechanism your aesthetic & productive workstation is enhanced in feature by making it height adjustable. This height adjustability offers it the possibility to adjust its height from a minimum of 750mm (for seated assembly) upto 900mm (for standing assembly). The station can lift upto 400Kgs of component weight.

Our height adjustable workstation have found acceptability in :

- Automobile components assembly
- Electrical components assembly
- Electronics & Instrument testing stations
- Quality control Laboratories
- Components to be assembled on heavy fixture



Steel and stainless steel tube connection system

Our proven tube connection system will be completed by two versions at the same time. At Automatica we will present a new version of our standard clamps - flange (FK), angle (W), base (FS) and cross (K) clamps sizes 12 to 18 millimetres - in galvanised or stainless steel. The increasing demand for outside connecting systems and for devices under thermal load has finally been decisive for launching these new series.

Stainless steel clamps are particularly important for users working in the fields of chemical and food technology. The demand for stainless steel clamps is especially high for the bottling, packaging and processing technology. Due to their resistance to aggressive cleaning and disinfecting agents, stainless steel clamps can be also used for medical technology as well as for outdoor appliances under thermal loads.

Like the plastic version RKLIGHTClamps and the aluminium clamps of the RKIndustrieDesign, these clamping elements - manufactured according to the investment casting process - present the new RK design. The dimensions are compatible so that the various series can be combined among each other. Both the 8.8 steel countersunk screws - which are flush to the outline - and the stainless steel screws have a hexagonal socket head.

The clamping force ranges achieved by the new steel series are comparable with those of the aluminium series.



Visit us at
Automation 2006 - Mumbai (27th - 30th September 2006)
Hall No. 1 Stall No. F14, 15, 16, 17

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