



For Private Circulation

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Info-matrix

As we wrap up with 2006, we would like to highlight some memorable moments, which have made this year such a big success:

- For the first time in the History of Phoenix Mecano India, the organization was graced with a visit from the Managing Directors of 4 group companies.
- The establishment of the new Dye-casting unit, which also ear marked the first in house dye casting unit throughout all the Phoenix Mecano settlements spread across the globe.
- Whopping 73% YOY increase in sales, pushed by increasing export to group companies and increasing market penetration of our Mechanical components in the Indian market.

This increase in our production capacities has increased our family from 78 members to 120 members.

By participating in Elecrama 2006 – Mumbai, Megatech – Pune & Automation 2006 in Mumbai we made our mark as a successful components & system supplier which is explained by the 2500 enquiries generated at these events.

We have budgeted for the new year of 2007 some corner stones for the future by expanding our sales and support team to give our customers better information and accessibility & an increase in capacity by adding another 20,000 sq. ft. of manufacturing facility for improving our manufacturing base of components and to set-up a state of the art logistics centre support with computerised palletising to optimise the storage space and delivery times.

We wish you best of luck in your respective business and while we thank you for your support over the last year and we look forward to your continous support in the years to come.



Saurabh Shukla
(Managing Director Phoenix Mecano India)



GTK & GTN ELECTRONIC

The ROSE GTN & GTK electronic suspension systems are available from stock at Phoenix Mecano India

- Industrial suspension systems for control enclosures
- Modular construction with freely accessible cable duct
- Wall, top-mounting or floor fixing
- Design aluminium suspension system
- Closed profile system / profile with freely accessible cable duct
- Can be combined with all control enclosure



BOS Streamline - introduced in our range of Handheld Enclosures

We were awarded a challenge in July 2006 to manufacture injection moulded tools for Bopla's latest avatar of handheld enclosures the BOS STREAMLINE.

The result from December 2006 the BOS STREAMLINE enclosure is available for supplies to customers worldwide from our production facility in India in three sizes.

BOPLA's new BOS STREAMLINE enclosure provides a greater range of opportunities for use in the field of mobile data recording and processing. BOS STREAMLINE is a universal concept for mobile applications. It is available as standard in three sizes and the following colours: graphite grey (similar to RAL 7024), light grey (RAL 7035) and silver (coated). The different angled design of the two enclosure half-shells means that the lids and bases can be arranged in parallel or as a console type. The symmetrical design permits both horizontal and vertical use. Consequently, the enclosure can be adapted to meet individual requirements in respect of the available space, ergonomics and design.

The enclosures are equipped with a display window which is suitable for graphic-capable displays, or alternatively with a continuous membrane keypad surface. The enclosures can be ordered as standard in IP40 and IP65. In addition, the decor seal - which is available as an accessory - offers anti-knock protection. The seal is available in the following colours: signal yellow (similar to RAL 1003), signal red (similar to RAL 3001), signal blue (similar to RAL 5005), signal green (similar to RAL 6032) and graphite grey (similar to RAL 7024). Special colours can be supplied on request.

The BOS STREAMLINE enclosures are available both with and without an integrated battery compartment. The large number of accessories and the individual combination of the half-shells makes it possible to configure a wide range of variants.



Bent BLOCAN® Profiles - you tell us where to go!

Bent extruded aluminium profiles enable smaller and lighter construction to be made. And besides this advantage, the popularity of bent profiles for use in mechanical engineering is also growing due to their functional and optical qualities. However, this kind of application requires high precision radii and radius distribution to be manufactured without deforming the profile cross-section. The CNC-controlled bending process preserves the bending geometry so that slot stones can continue to be used without any problems. If face connection is required, a straight section of 20mm must be taken into consideration for the attachment screws.

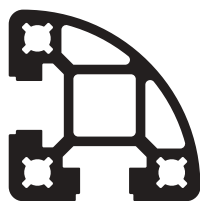
Anodised profiles are used as standard. Since cracks may occur in the anodised coat in those areas where the profiles are bent, re-anodising is recommended in the event of high optical requirement and with extremely small radii.

Profile	Bending Axis	Rmin
F-20x20	X Y	150
F-20x40	X	150
F-20x40	Y	200
F-R20x20	X Y	150
F-G20x20	X Y	150
KL 20x20	X Y	150
S30x30	X Y	150
ESP 30x30	X Y	150
F-R 30x30	X Y	150
KL 30x30	X Y	150
S-40x40	X Y	200
S-40x80	X	200
S-40x80	Y	500
F-40x80	X	200
F-40x80	Y	500
S-R40x40	X Y	200
ESP40x40	X Y	200
KL40x40	X Y	200
F-80x80L	X Y	500

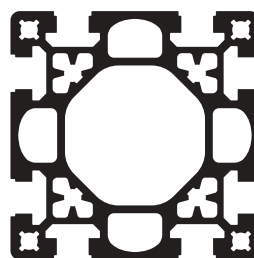


SR 40 & F 80 x 80 /2 now Made in India

To cater the growing demand of the Indian special purpose machine & packaging machine solutions, we now have the SR40 & F 80 X 80 /2 profiles and its accessories made in India available from stock and of course without mentioning at attractive prices.



SR 40



F 80 X 80 /2



Diwali Celebration at Phoenix Mecano



This year Phoenix Mecano India has seen many changes, but even in the face of these transformations traditions continue. This year as usual, Deepavali was celebrated with the traditional pooja. The Managing Director Mr Shukla was joined by the staff and workers in offering prayers to the deities, for the welfare and growth of the company. This was followed by the Rangoli competition, held outside this year due to increasing number of participants and judged by Mrs Tungare, Mrs R Shrivastava and Mrs A Shrivastava. A Sumptuous lunch preceded by the gift distribution ceremony.



Welcome

Mr. Mahesh Sahakalkar, joined us on 27 November 2006. Mr Mahesh Sahakalkar brings with him a rich experience of 12 years and will head the Enclosure Division. While welcoming him to the Phoenix family we wish him all success in his assignment.



VISIT OF DR KARLIN C.O.O. PHOENIX MECANO AG

On the 7th of August 2006, the Chief Operating Officer, Phoenix Mecano Group, *Dr Wermer Karlen* visited us at our plant in Pirangut, Pune. The visit helped him to get an overview of the operations of Phoenix Mecano India.



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